

eBook - 8 MIN READ

See everything. Do more.

5 signs your business
is ready for a smarter
ERP system.





When you can see everything, you can do anything.

Today's businesses are moving faster than ever and with every new opportunity comes a new challenge to stay connected.

More systems. More data. More complexity behind the scenes.

When the systems that drive your business don't talk to each other, things can start to slip.

Disconnected platforms, manual workarounds and outdated tools create gaps that you can't always see until it's too late — slowing decisions, frustrating teams and putting customer trust at risk.

When teams can't trust the data they're working with (or even find it at all) everything from planning to performance becomes a guessing game.

The good news? You don't have to settle for disconnection.

With a smarter AI-led ERP system that's built around how your business actually works, you can see more, do more and lead with clarity across every department.

5 signs your business is ready for a smarter ERP System.

So how do you know when your current systems are starting to hold you back? Here are five signs it might be time for a change.

1

You're spending too much time looking for answers.

When it takes longer to find the right data than to act on it, progress grinds to a halt.

Teams end up chasing down spreadsheets, cross-referencing reports and debating which numbers are right — wasting hours that should be spent moving the business forward.

See what's happening
in **real time.**

Do more with AI-led dashboards that deliver faster answers and sharper insights.

Is this you?

- ✓ Reporting feels manual, slow and disconnected across teams
- ✓ Different departments deliver different numbers with no clear source of truth.
- ✓ Decision-making is delayed because no one fully trusts the data.

77%

of business leaders believe no one at their organisation understands all the data collected or how to access it.

- Data Management Survey - SoftServe



2

Teams are working hard, but not together.

Even the best people struggle to deliver great outcomes if they're working in silos.

When systems don't connect, collaboration becomes a chain of handoffs, duplication creeps in and accountability gets lost along the way.

Is this you?

- ✓ Departments rely on emails and spreadsheets to stay aligned.
- ✓ Critical information is re-entered multiple times across different tools.
- ✓ Problems aren't spotted until they've already created disruption.

See every step **clearly.**

Do more with integrated workflows that align teams around one seamless journey.

49%

of businesses found that poor internal collaboration has an impact on customer experience

- Forrester Consulting, 2024

3

You've outgrown your legacy system.

The platform that got you here isn't always the one that will get you to what's next.

As your business grows, workarounds and add-ons can only stretch so far before they start holding you back.

Is this you?

- ✓ Your system can't support new business models, integrations or workflows.
- ✓ Manual processes have filled the gaps that technology can't.
- ✓ Scaling feels harder than it should because the foundation isn't built to flex.

See beyond your limits.

Do more with a platform that grows with your goals.

60%

of executives reported that aging legacy applications were significantly hindering their ability to overcome key business challenges.

- IDC InfoBrief 2024 global survey



4

You're reactive, not strategic.

When data is disconnected, you're forced to react to problems after they happen instead of planning ahead.

Forecasts are out of date before they're shared, resources get stretched too thin and strategic decisions feel like educated guesses.

Is this you?

- ✓ Leadership decisions are based more on gut feel than real-time insight
- ✓ Forecasting is slow, manual and rarely updated.
- ✓ Planning is reactive, not predictive — and it shows.

See what's ahead.

Do more with predictive planning tools and real-time insights that keep you one step ahead.

26%

of businesses say that innovation efforts are based on data insights.

- Dell Technologies Innovation Index Research Report





5

Customer experience is starting to slip.

When internal systems break down, it shows beyond.

Slow response times, missed delivery windows, inconsistent service — the cracks in your operations can quickly become cracks in your reputation.

Is this you?

- ✓ Sales and service teams don't have a complete view of customer orders and fulfilment.
- ✓ Customers get different answers depending on who they ask.
- ✓ You struggle to track service issues and delivery performance in real time.

See the whole **journey.**

Do more with systems that create seamless, consistent experiences from quote to delivery.

80%

of customers say the experience a company provides is just as important as its products or service

— Salesforce State of the Connected Customer, 2024

Your next move, made clear.

**Smarter businesses aren't built
on more systems — they're built
on better ones.**

With the right ERP system in place, we can help you create the visibility, control and connection you need to grow smarter tomorrow.

Combining deep industry expertise, AI-led technology and real-world delivery experience, Fusion5 helps you establish the foundations for better decisions, better experiences and better growth.

We align your people, processes and platforms into one cohesive system that's designed to work the way you do — not the other way around.

Our difference lies in the way we work:



Deep industry expertise across manufacturing, finance, supply chain, HR and operations.



Onshore teams who know your market, your challenges and your expectations.



Cross-functional delivery that connects ERP with cloud, data and CRM strategies.



Ongoing client enablement to help you evolve as technology — and your business — moves forward.

Whether you're managing growth, simplifying processes or moving off legacy systems,

we understand your challenges — and we know how to fix them.

**Ready to see everything
and do more?**

Let's talk.

